

# CAPABILITY STATEMENT

## Address

16305 Larch Way  
Lynnwood, WA 98087

## Phone

(800) 453-6022

## Email

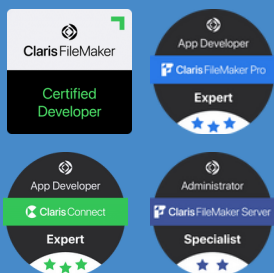
info@portagebay.com

## Website

[www.portagebay.com](http://www.portagebay.com)



## YOUR CERTIFIED FILEMAKER EXPERTS



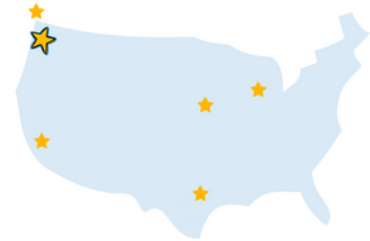
5-STAR  
GOOGLE RATING



**We build effective,  
modern solutions in  
months, not years.**

## About Us

We are a Claris FileMaker software development company with six offices - located in Chicago, Dallas, Omaha, Orange County, Seattle, and Vancouver. With over 30 years of Claris FileMaker experience, we are experts in supporting and developing in any environment, such as Windows, Mac, Linux, iOS, and Android. We are experienced web application developers as well, whether your project involves FM BetterForms, Web Direct, or other web application dev tools. We enjoy bringing the most up-to-date and capable solutions to the table.



## Our Expertise

- Custom business solutions for unique needs, delivering your organization a competitive edge
- Seamless cross-platform functionality (desktop, tablet, web, mobile)
- Intuitive and efficient interface & workflow design for smooth operations and productivity

## Our Services

As your Claris FileMaker experts, we provide a range of services to help streamline your business processes and improve efficiency.

- Custom FileMaker Desktop & Web Development
  - Vue.js, Angular, MySQL, SQL Server, JavaScript, FM BetterForms
- Mobile App Development
  - iOS, Android, Web Apps
- Existing FileMaker Software Support, Database Optimization & Upgrades
- Integrations: Web to Database, WebDirect, FileMaker Data API, Third-Party APIs
  - AWS, iCal, Google Calendar, Contacts, GCP, Microsoft Access, REST APIs, Quickbooks, & more
  - Claris Connect Integrations
- UI & Workflow Design, License Management & Sales, Hosting, Consulting Services

## Our Clients

We serve a wide range of industries - including healthcare, education, emergency response, arts, construction, entertainment, and academia - and are highly valued for our expertise, attention to detail, and delivering customized solutions.



## Vertical Market Solutions



## Working With Us

- We take a problem-solving, agile approach and we understand your business challenges
- We provide holistic, end-to-end, reliable, and scalable solutions, with professional project management
- Our commitment to long-term partnerships has given us the opportunity to work with clients for 5, 15, & even 30 years

## Our Team

- Our small, experienced team of developers, designers, and support staff is welcoming, and we enjoy working together
- We provide on-budget, top-notch support throughout development, deployment, and afterwards
- We combine technical expertise with strong, collaborative conversations, to bring about successful projects



**John Newhoff**  
**Senior Partner**

*Connecting with friends and family is what I enjoy the most, especially if we can fly somewhere at the same time!*



**Annie Woyna**  
**Office Manager • Project Coordinator**

*I enjoy spending my free time reading, camping, and watching my three kids grow up.*



**Brandynn Stanford**  
**Project Manager • Licensing & Hosting Manager**

*I'm married to my high-school sweetheart and my happiest moments are when hearing our children and grandbabies laugh.*



**Charles Wiltgen**  
**Senior Application Developer**

*Some of my favorite things are my family, gardening, camping, and raising rabbits.*



**Evan Meeks**  
**Associate Application Developer • Server Admin**

*I spend my free time traveling with my wife exploring new cities, trying new cuisines, and enjoying the outdoors.*



**Jacob Carr**  
**Lead Developer, Web Apps**

*Family man, fisherman, & motorcycle enthusiast, always on the hunt for new adventures. There's always something exciting on the horizon.*



**Joe Ranne**  
**Senior Application Developer**

*An ideal day involves a bicycle, climbing a remote mountain pass, camping with friends/family, bundled with an ethereal soundtrack. And ramen.*



**Lon Cook**  
**Senior Application Developer**

*"It takes guts to be gentle and kind."  
- The Smiths*



**Mike Ross**  
**Business Analyst • Senior Application Developer**

*I enjoy nightly trail walks with the dogs, cooking for family and friends, and hosting Seahawks football.*



**Russell Heppell**  
**Associate Application Developer**

*My creative passion is music, whether it's writing, recording or playing live shows with my band around Seattle.*



**Tabitha Stanford**  
**Digital Marketing Assistant**

*I once stayed up until two A.M. just to watch the last-ever live stream of a favorite YouTube channel.*



**Xandon Frogget**  
**Senior Application Developer**

*I love VR, AI, and spending time with my twin teens.*

## Our Resources

